Efficiency Maine Commercial & Industrial Prescriptive Initiatives (CIPI) Hospitality Retrofits Funding Opportunity Notice (FON) FON-016-2024



Attachment A: FON Project Application

CUSTOMER / PROJECT INFORMATION					
Owner/Customer Name:	Check Applicable Boxes: ☐ Woman-owned business	Business Name:			
	\square Minority-owned busine	ss			
Mailine Address.	☐ Veteran-owned business	······	Chahai	7:- Cada	
Mailing Address:		City:	State:	Zip Code:	
Contact Name/Title:					
Email Address:		Telephone:	Telephone:		
Physical Street Address (if different from above):		City:	State:	Zip Code:	
Heating Fuel Type: □Propa	ane □Oil □Kerosene	□Wood □Electric			
		IFIED PARTNER SIGNA			
Please certify that all inforn proposed project according			w. I, the undersigned, c	commit to complete the	
Qualified Partner Company Na	ame:				
Employee Name (<i>please pr</i>	rint):				
Signat	ure:			Date:	
Please o	C certify that all informat	USTOMER SIGNATURE tion on this application		ng below.	
Company/Customer Na	ame:				
Individual Name (<i>please pr</i>	int):				
Signat	:ure:			Date:	
		HVAC Incentive Calcula	ation		
Measure Description	Quantity	Incentive per Unit		tal Incentive	
•		(See tables on page 3)	(Quantity x Incentive pe	r Unit) (Incentives may be capped)	
		Total Requested Incentive:	¢		

Hospitality FON-016-2024 Project Incentives



Mini-Split Heat Pumps

Zone(s)	Min HSPF/HSPF2	Incentive
1	12.5/9.5 (8.1 ducted)	\$1,800/unit
2	10.0/0.5	\$2,200/unit
3	10.0/8.5	\$2,600/unit

Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas are not eligible. Incentives are capped at 85% of invoiced project cost.

Energy Recover Ventilators

Sensible Heat Recovery	Incentive per CFM	
≥ 55% to < 65%	\$2.25/CFM	
≥ 65% to < 75%	\$2.50/CFM	
≥ 75% to < 85%	\$2.75/CFM	
≥ 85%	\$3.00/CFM	
Incentives are capped at 90% total material costs (without labor).		

Variable Refrigerant Flow Systems

Measure	Cooling Capacity	Incentive
Single-Phase VRF Air-Cooled Heat Pump without Heat Recovery	< 65,000	\$12.00/sq.ft.
VRF Air-Cooled Heat Pump without Heat Recovery	≥ 65,000	\$15.00/sq.ft.
VRF Air-Cooled Heat Pump with Heat Recovery	≥ 65,000	\$18.00/sq.ft.
Incentives are capped at 90% of invoiced project cost.		

Packaged Terminal Vertical Packaged Terminal Heat Pumps

Cooling Consoity	Incentive per Unit		
Cooling Capacity	PTHP	VPTHP	
< 7,000	\$690	\$1,100	
≥ 7,000 and ≤ 15,000	\$720	\$1,350	
> 15,000	\$770	\$1,600	
Incentives are capped at 90% total material costs (without labor).			

Heat Pump Rooftop Units (RTUs)

Required Heat Pump RTU* Heating Capacity (MBh)	Minimum Required Efficiency Criteria (Heating)	Incentive per Unit
24	8.5 HSPF or 7.2 HSPF2	\$5,000
36	8.5 H3PF 01 7.2 H3PF2	\$8,000
48		\$10,000
60		\$15,000
90	2.0 COP	\$20,000
120		\$25,000
132		\$25,000

Heat Pump Rooftop Units must be sized and configured to serve the whole building, or whole zone. *Heating Capacity at 17oF. RTU must be all electric including supplemental heat. Incentives are capped at 85% of invoiced project cost.



Heat Pump Water Heaters

Heat Pump Water Heater Systems*			
HPWH Integrated Storage - Gallons Minimum Qualifying Efficiency Criteria In		Incentive	
80	ENERGY STAR®	\$2,800	
120	ENERGY STAR®	\$4,000	
Split-system with 80 gallon minimum	ENERGY STAR [®]	\$4,000	

^{*}For eligible lodging facilities that have a minimum of 5,000 sq.ft. and laundry. Incentives are capped at 90% of total material costs (without labor).